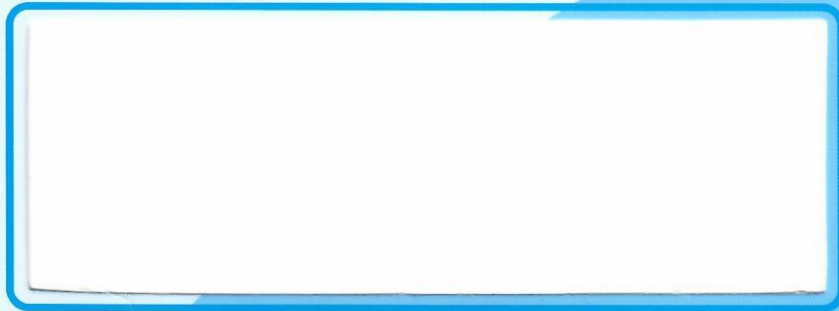




AAC AUDITING AND ACCOUNTING CO., LTD
A member of PrimeGlobal





**ART DESIGN AND
COMMUNICATION JOINT STOCK
COMPANY**

Financial statements

For the year ended 31/12/2024

CONTENTS	Page
Report of the Management	1 - 3
Independent Auditors' Report	4
Financial statements	
• Balance sheet	5 - 6
• Income statement	7
• Statement of cash flows	8
• Notes to the financial statements	9 – 28



REPORT OF THE MANAGEMENT

The Management of Art Design and Communication Joint Stock Company presents this report together with the audited financial statements for the year ended 31/12/2024.

Overview

Art Design and Communication Joint Stock Company ("the Company") was incorporated under Decision No. 1064/QĐ-TCNS dated 13/09/2007 of Vietnam Education Publishing House. The Company is an independent accounting entity, operating in accordance with Business Registration Certificate (now being Enterprise Registration Certificate) No. 0103019582 dated 14/09/2007 of the Planning and Investment Department of Hanoi City, the Enterprise Law, the Company's Charter and other relevant regulations. Since the incorporation date, the Enterprise Registration Certificate has been amended 15 times and the nearest amendment was made on 31/05/2023 with the enterprise code 0102365521.

The Company commenced to list its shares on Hanoi Stock Exchange as per Certificate of share listing registration No. 113/GCN-SGDHN dated 17/12/2010 with the ticker symbol ADC. The official trading date of shares on Hanoi Stock Exchange is 24/12/2010.

Charter capital: VND39,779,360,000

Paid-in capital as at 31/12/2024: VND39,779,360,000

Head office

- Address: Floor 12A, Diamond Flower Tower, Lot C1 Trung Hoa Nhan Chinh Urban Area, Nhan Chinh Ward, Thanh Xuan District, Hanoi City, Vietnam
- Phone: (84) 024.35122163
- Fax: (84) 024.35121385
- Website: www.adc.net.vn

Operating activities

- Publishing and releasing educational products;
- Designing and printing publications for the education sector;
- Producing anti-counterfeit stamps;
- Trading books – teaching equipment and supplies;
- Communication, organization of fairs, exhibitions, introduction of commercial products.

Employees

As at 31/12/2024, the Company had 341 employees, including 5 managing officers.

Members of the Board of Directors, Supervisory Board, the Management and Chief Accountant during the year and up to the reporting date are:

Board of Directors

- | | | |
|-------------------|---------------|---------------------------|
| • Mr. Dinh Gia Le | Chairman | Appointed on 08/08/2024 |
| | Vice Chairman | Reappointed on 27/04/2023 |

REPORT OF THE MANAGEMENT (cont'd)

- | | | |
|----------------------|----------|---|
| • Mr. Le Hoang Hai | Chairman | Reappointed on 27/04/2023
Resigned on 08/08/2024 |
| • Mr. Pham Van Thang | Member | Reappointed on 27/04/2023 |
| • Ms. Nguyen Bich La | Member | Reappointed on 27/04/2023 |
| • Mr. Pham Huy Phong | Member | Appointed on 27/04/2023 |

Supervisory Board

- | | | |
|---------------------------|---------------------------|---------------------------|
| • Ms. Nguyen Thi Thu Hong | Head of Supervisory Board | Reappointed on 27/04/2023 |
| • Ms. Tran Thi Thu Huong | Member | Reappointed on 27/04/2023 |
| • Mr. Vu Duc Tinh | Member | Appointed on 27/04/2023 |

Management and Chief Accountant

- | | | |
|----------------------------|------------------|---------------------------|
| • Mr. Pham Van Thang | Director | Reappointed on 12/06/2022 |
| • Ms. Nguyen Bich La | Vice Director | Reappointed on 01/06/2021 |
| • Ms. Nguyen Thi Hong Hanh | Vice Director | Appointed on 17/07/2024 |
| • Mr. Nguyen Van Quyet | Chief Accountant | Appointed on 27/04/2023 |

Independent auditor

These financial statements were audited by AAC Auditing and Accounting Co., Ltd (Head office: Lot 78-80, 30th April Street, Hai Chau District, Da Nang City; Tel: (84) 236.3655886; Fax: (84) 236.3655887; Website: www.aac.com.vn; Email: aac@dng.vnn.vn).

Statement of the Management's responsibility in respect of the financial statements

The Company's Management is responsible for preparation and fair presentation of these financial statements on the basis of:

- Complying with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and other relevant regulations;
- Selecting suitable accounting policies and then applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Preparing the financial statements on the going concern basis.
- Responsibility for such internal control as the Management determines is necessary to enable the preparation and presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

REPORT OF THE MANAGEMENT (cont'd)

The Company's Management hereby confirms that the accompanying financial statements including the balance sheet, the income statement, the statement of cash flows and the notes thereto give a true and fair view of the financial position of the Company as at 31/12/2024 and of the results of its operations and its cash flows for the year then ended in accordance with the prevailing Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and statutory requirements relevant to preparation and presentation of financial statements.

On behalf of the Management



Phạm Văn Thang

Director

Hanoi, 26 March 2025



AAC AUDITING AND ACCOUNTING CO., LTD.

AN INDEPENDENT MEMBER OF PRIMEGLOBAL
AUDITING - ACCOUNTING - FINANCE SPECIALITY

Head Office: Lot 78-80, April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887; Email: aac@dng.vnn.vn; Website: http://www.aac.com.vn

No. 495/2025/BCKT-AAC

INDEPENDENT AUDITORS' REPORT

**To: The Shareholders, Board of Directors and Management
Art Design and Communication Joint Stock Company**

We have audited the financial statements which were prepared on 26/03/2025 of Art Design and Communication Joint Stock Company ("the Company") as set out on pages 5 to 28, which comprise the balance sheet as at 31/12/2024, the income statement, the statement of cash flows for the year then ended and the notes thereto.

Management's Responsibility

The Company's Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements, and for such internal control as the Management determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31/12/2024, and its financial performance and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of financial statements.

AAC Auditing and Accounting Co., Ltd.



Lam Quang Tu – Deputy General Director

Audit Practicing Registration Certificate

No. 1031-2023-010-1

Da Nang City, 26 March 2025

Nguyen Thi Ngoc Vien – Auditor

Audit Practicing Registration Certificate

No. 4868-2024-010-1

■ **Head Office:**

Lot 78-80 April 30th Street, Hai Chau District, Da Nang City
Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887

■ **Branch:**

2F, 132 - 134 Nguyen Gia Tri Street, Binh Thanh District, Ho Chi Minh City
Tel: +84 (28) 3910 2235; Fax: +84 (28) 3910 2349

BALANCE SHEET
As at 31 December 2024

Form No. B 01 - DN
 Issued under Circular No. 200/2014/TT-BTC
 dated 22/12/2014 by the Ministry of Finance

ASSETS	Code	Note	31/12/2024 VND	01/01/2024 VND
A. CURRENT ASSETS	100		148,343,991,233	133,207,366,907
I. Cash and cash equivalents	110	5	20,033,609,652	39,344,466,716
1. Cash	111		17,033,609,652	13,344,466,716
2. Cash equivalents	112		3,000,000,000	26,000,000,000
II. Short-term financial investments	120		55,750,000,000	12,750,000,000
1. Trading securities	121	6.a	750,000,000	750,000,000
2. Held-to-maturity investments	123	6.b	55,000,000,000	12,000,000,000
III. Short-term receivables	130		36,567,617,874	33,546,798,458
1. Short-term trade receivables	131	7	33,328,142,262	26,401,673,551
2. Short-term prepayments to suppliers	132	8	644,667,230	3,689,815,181
3. Other short-term receivables	136	9.a	3,820,335,224	4,517,181,461
4. Provision for doubtful debts	137	10	(1,225,526,842)	(1,061,871,735)
IV. Inventories	140	11	33,356,269,894	42,426,743,706
1. Inventories	141		33,356,269,894	42,426,743,706
2. Provision for decline in value of inventories	149		-	-
V. Other current assets	150		2,636,493,813	5,139,358,027
1. Short-term prepaid expenses	151	12.a	2,636,493,813	4,373,551,158
2. Taxes and other amounts receivable from the State	153	17	-	765,806,869
B. LONG-TERM ASSETS	200		26,526,732,228	29,040,609,494
I. Long-term receivables	210		4,761,076,700	4,600,272,375
1. Long-term trade receivables	211		-	-
2. Other long-term receivables	216	9.b	4,761,076,700	4,600,272,375
II. Fixed assets	220		17,233,791,751	18,153,178,213
1. Tangible fixed assets	221	13	16,232,669,703	16,943,630,556
- Cost	222		35,755,003,558	35,351,221,012
- Accumulated depreciation	223		(19,522,333,855)	(18,407,590,456)
2. Intangible fixed assets	227	14	1,001,122,048	1,209,547,657
- Cost	228		3,269,697,277	2,716,697,277
- Accumulated amortization	229		(2,268,575,229)	(1,507,149,620)
III. Investment properties	230		-	-
IV. Long-term assets in progress	240		265,500,000	-
1. Long-term work in process	241		-	-
2. Construction in progress	242		265,500,000	-
V. Long-term financial investments	250		-	-
VI. Other long-term assets	260		4,266,363,777	6,287,158,906
1. Long-term prepaid expenses	261	12.b	4,266,363,777	6,287,158,906
2. Deferred income tax assets	262		-	-
TOTAL ASSETS	270		174,870,723,461	162,247,976,401

BALANCE SHEET (cont'd)

As at 31 December 2024

RESOURCES	Code	Note	31/12/2024 VND	01/01/2024 VND
C. LIABILITIES	300		91,688,824,746	84,214,754,129
I. Current liabilities	310		91,688,824,746	84,214,754,129
1. Short-term trade payables	311	15	47,169,459,963	43,626,578,197
2. Short-term advances from customers	312	16	423,248,761	708,729,429
3. Taxes and amounts payable to the State	313	17	7,611,093,571	3,149,870,421
4. Payables to employees	314		29,410,213,550	31,099,281,638
5. Other short-term payables	319	18	2,620,066,487	2,983,550,945
6. Reward and welfare fund	322		4,454,742,414	2,646,743,499
II. Long-term liabilities	330		-	-
D. EQUITY	400		83,181,898,715	78,033,222,272
I. Owners' equity	410		83,181,898,715	78,033,222,272
1. Share capital	411	19	39,779,360,000	39,779,360,000
- Common shares with voting rights	411a		39,779,360,000	39,779,360,000
- Preferred shares	411b		-	-
2. Investment and development fund	418	19	29,440,596,237	24,022,052,102
3. Undistributed profit after tax	421	19	13,961,942,478	14,231,810,170
- Undistributed profit after tax up to prior year-end	421a		-	-
- Undistributed profit after tax of current period	421b		13,961,942,478	14,231,810,170
II. Budget sources and other funds	430		-	-
TOTAL RESOURCES	440		174,870,723,461	162,247,976,401



Phạm Văn Thang

Director

Hanoi, 26 March 2025

Nguyen Van Quyet

Chief Accountant

Ha Huy Tuan

Preparer

INCOME STATEMENT
 For the year ended 31/12/2024

Form No. B 02 - DN
 Issued under Circular No. 200/2014/TT-BTC
 dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
1. Revenue from sales and service provision	01	21	412,293,682,419	431,661,958,216
2. Revenue deductions	02		-	-
3. Net revenue from sales and service provision	10		412,293,682,419	431,661,958,216
4. Cost of goods sold	11	22	271,765,314,978	289,735,168,344
5. Gross profit from sales and service provision	20		140,528,367,441	141,926,789,872
6. Financial income	21	23	1,953,740,155	1,604,648,768
7. Financial expenses	22		259,540,220	319,821,018
<i>Including: Interest expense</i>	23		-	-
8. Selling expenses	25	24.a	104,276,202,289	103,836,866,327
9. Administrative expenses	26	24.b	20,226,995,924	20,917,595,751
10. Operating profit	30		17,719,369,163	18,457,155,544
11. Other income	31		57,032,693	26,766,778
12. Other expenses	32	25	212,612,766	312,952,595
13. Other profit	40		(155,580,073)	(286,185,817)
14. Accounting profit before tax	50		17,563,789,090	18,170,969,727
15. Current corporate income tax expense	51	26	3,601,846,612	3,939,159,557
16. Deferred corporate income tax expense	52		-	-
17. Profit after tax	60		13,961,942,478	14,231,810,170
18. Basic earnings per share	70	27	2,808	2,862
19. Diluted earnings per share	71	27	2,808	2,862



Phạm Văn Thang
 Director

Hanoi, 26 March 2025

Nguyen Van Quyet
 Chief Accountant

Ha Huy Tuan
 Preparer

STATEMENT OF CASH FLOWS
 For the year ended 31/12/2024

Form No. B 03 - DN
 Issued under Circular No. 200/2014/TT-BTC
 dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
I. Cash flows from operating activities				
1. Profit before tax	01		17,563,789,090	18,170,969,727
2. Adjustments for				
- Depreciation and amortization	02	13;14	1,882,317,493	2,021,807,160
- Provisions	03	10;11	163,655,107	(633,813,588)
- Profits/losses from investing activities	05	23;25	(1,479,644,392)	(990,693,097)
3. Operating profit before changes in working capital	08		18,130,117,298	18,568,270,202
- Increase/decrease in receivables	09		(2,537,439,102)	8,326,003,683
- Increase/decrease in inventories	10		9,070,473,812	11,541,099,431
- Increase/decrease in payables (excluding loan interest and corporate income tax payable)	11		5,624,220,488	(6,112,848,049)
- Increase/decrease in prepaid expenses	12		3,757,852,474	1,964,765,091
- Corporate income tax paid	15	17	(3,545,742,478)	(4,036,641,495)
- Other payments for operating activities	17		(1,038,363,120)	(1,758,000,000)
Net cash provided by operating activities	20		29,461,119,372	28,492,648,863
II. Cash flows from investing activities				
1. Purchases, construction of fixed assets and other long-term assets	21		(1,330,171,046)	(645,987,878)
2. Cash paid for loans, acquisition of debt instruments	23		(43,000,000,000)	-
3. Recovery of loans, resales of debt instruments	24		-	5,344,705,005
4. Received loan interest, dividends, profits	27	9;23	1,539,351,530	886,703,447
Net cash used in/(provided by) investing activities	30		(42,790,819,516)	5,585,420,574
III. Cash flows from financing activities				
1. Repayment of loan principals	34		-	-
2. Dividend, profit paid to owners	36	18;19	(5,981,156,920)	(5,971,017,690)
Net cash used in financing activities	40		(5,981,156,920)	(5,971,017,690)
Net cash flows for the year	50		(19,310,857,064)	28,107,051,747
Cash and cash equivalents at the beginning of the year	60	5	39,344,466,716	11,237,414,969
Impacts of exchange rate fluctuations	61		-	-
Cash and cash equivalents at the end of the year	70	5	20,033,609,652	39,344,466,716



Pham Van Thang

Director

Hanoi, 26 March 2025

Nguyen Van Quyet

Chief Accountant

Ha Huy Tuan

Preparer

NOTES TO THE FINANCIAL STATEMENTS

(These notes form part of and should be read in conjunction
with the accompanying financial statements)

Form No. B 09 - DN
Issued under Circular 200/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

1. Nature of operations

1.1. Overview

Art Design and Communication Joint Stock Company ("the Company") was incorporated under Decision No. 1064/QĐ-TCNS dated 13/09/2007 of Vietnam Education Publishing House. The Company is an independent accounting entity, operating in accordance with Business Registration Certificate (now being Enterprise Registration Certificate) No. 0103019582 dated 14/09/2007 of the Planning and Investment Department of Hanoi City, the Enterprise Law, the Company's Charter and other relevant regulations. Since the incorporation date, the Enterprise Registration Certificate has been amended 15 times and the nearest amendment was made on 31/05/2023 with the enterprise code 0102365521.

1.2. Principal activities

- Publishing and releasing educational products;
- Designing and printing publications for the education sector;
- Producing anti-counterfeit stamps;
- Trading books – teaching equipment and supplies;
- Communication, organization of fairs, exhibitions, introduction of commercial products.

2. Accounting period, currency used in accounting

The Company's annual accounting period starts on 1 January and ends on 31 December.
Financial statements and accounting transactions are expressed in Vietnam Dong (VND).

3. Applied accounting standards and accounting system

The Company adopts the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System which is guided in Circular No. 200/2014/TT-BTC dated 22/12/2014 and Circular No. 53/2016/TT-BTC dated 21/3/2016 amending and adding some articles of Circular No. 200/2014/TT-BTC issued by the Ministry of Finance.

4. Summary of significant accounting policies

4.1 Cash and cash equivalents

Cash includes cash on hand, demand bank deposit and cash in transit.

All short-term investments which are collectible or mature of 3 months or less as from purchasing date, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value at reporting date shall be recognized as cash equivalents.

4.2 Financial investments

Trading securities

Trading securities are securities and other financial instruments (commercial notes, forward contracts, swap contracts,...) which are held for trading to earn profits.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

Trading securities are initially recorded at historical cost, comprising: buying prices plus (+) buying costs (if any) such as brokerage, transactions, information provision, taxes, bank's fees and charges. The dividends, profits received for the period before the investment date shall be recorded as a decrease in value of investment.

After initial recognition, trading securities are determined at cost less provision for diminution in value of trading securities. At the end of the fiscal year, if the market prices of trading securities devalue against their cost, the provisions for devaluation shall be made.

Held-to-maturity investments

Held-to-maturity investments are term deposits (including treasury bills, promissory notes), bonds, preferred shares which the issuer is required to re-buy them at a certain time in the future and held-to-maturity loans to earn profits periodically and other held-to-maturity investments.

Held-to-maturity investments are recorded at book value upon revaluation. Provision for loss of held-to-maturity investments shall be recorded as a decrease directly in the book value of investments.

In case where held-to-maturity investments are monetary items denominated in foreign currencies, they are revaluated using the buying rate of the commercial bank where the Group regularly conducts transactions at the end of the period.

4.3 Receivables

Receivables includes: trade receivables and other receivables:

- Trade receivables are trade-related amounts arising from trading activities between the Company and its customers.
- Other receivables include non-trade amounts which are not related to trading activities, intra-company transactions.

Receivables are recorded at cost less provision for doubtful debts. Provision for doubtful debts represents the estimated loss amounts at the balance sheet date for overdue receivables which the Company has claimed many times but still has not collected yet or which have not been overdue but the debtor has been in the state of insolvency, doing dissolution procedures, missing or absconding.

4.4 Inventories

Inventories are stated at the lower of cost and net realizable value.

Value of inventories is calculated using the weighted average method and accounted for using the perpetual method with cost determined as follows:

- Materials, goods: Cost comprises costs of purchase, costs of conversion and any directly attributable costs of bringing the inventories to their present location and condition;
- Finished products: Cost comprises cost of direct materials and labour plus attributable overhead based on the normal level of activities.

Net realizable value is the estimated selling price less the estimated costs of completing the products and the estimated costs needed for their consumption.

Provision for decline in value of inventories is made for each kind of inventories when the net realizable value of that kind of inventories is less than cost.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

4.5 Tangible fixed assets

Cost

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of tangible assets comprises their purchase price and all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state. The costs incurred after the initial recognition of tangible fixed asset shall be recorded as increase in their historical cost if these costs are certain to augment future economic benefits obtained from the use of those assets. Those incurred costs which fail to meet this requirement must be recognized as production and business expenses in the period.

Depreciation

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance. Details are as follows:

<u>Kinds of asset</u>	<u>Depreciation period (years)</u>
Buildings, architectures	50
Machinery, equipment	3 – 5
Motor vehicles	5
Office equipment	3
Other fixed assets	Fully depreciated

4.6 Intangible fixed assets

Cost

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of intangible fixed assets comprises all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state.

Amortization

Intangible fixed assets are amortized in accordance with the straight-line method over their estimated useful lives. Amortization period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance.

<u>Kind of asset</u>	<u>Amortization period (years)</u>
Computer software	5

4.7 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses. These are expenditures that have been incurred but related to the operations of many accounting periods. The Company's primary prepayments are as follows:

- Costs of tools and instruments being put into use are amortized in accordance with the straight-line method for a period ranging from 12 months to 24 months;

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

- Overhaul costs are amortized in accordance with the straight-line method over 18 months;
- Other prepaid expenses: the Company selects appropriate method and criteria of allocation over the period in which economic benefits are expected to be received based on the nature and extent of the prepaid expenses.

4.8 Payables

Payables include: trade payables and other payables:

- Trade payables are trade-related amounts, arising from trading activities between the company and its suppliers;
- Other payables are non-trade amounts, which are not related to trading activities, intra-company transactions.

Payables are recognized at cost and reported as short-term and long-term payables based on the remaining terms at the balance sheet date.

Payables are monitored according to their creditors, principal terms, remaining terms and original currencies.

4.9 Accrued expenses

Accruals are recognized for amount to be paid in the future for goods and services received, whether or not billed to the Company.

4.10 Owners' equity

Paid-in capital represents the amount of capital actually contributed by shareholders.

Profit distribution

Profit after corporate income tax is available for appropriation to funds and to shareholders as provided for in Resolution of General Shareholders' Meeting.

The dividend to be paid to the shareholders shall not exceed the undistributed profit after tax and with consideration of non-monetary items in undistributed post-tax profits that may affect cash flow and ability to pay dividends.

4.11 Recognition of revenue and other income

- Revenue from sales and service provision is recognized to the extent that it is probable to obtain economic benefits, it can be reliably measured and the following conditions are also met:
 - ✓ Revenue from the sale of goods is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding recovery of the consideration due or the likely return of goods;
 - ✓ Revenue from service provision is recognized when the services have been rendered. In case that the services are to be provided in many accounting periods, the determination of revenue in each period is done on the basis of the service completion rate as of the balance sheet date.
- Revenue from financing activities is recognized when revenue is determined with relative certainty and it is possible to obtain economic benefits from the transactions.
 - ✓ Interests are recognized on the basis of the actual term and interest rates;

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

- ✓ Dividends and profits shared are recognized when the Company has the rights to receive dividends or profit from the capital contribution. Stock dividends are not recognized as financial revenue. Dividends received in the period before investment date shall be recorded as a decrease in value of investment.
- Other income is the income derived out of the Company's scope of business and recognized when it can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

4.12 Cost of goods sold

Cost of products, goods sold and services rendered shall be recognized in the correct accounting period in accordance with the matching principle and conservatism principle.

Costs of inventories and services rendered which are incurred in excess of the ordinary level shall be charged out to cost of goods sold in the period, not to the production cost of goods and services.

4.13 Financial expenses

Financial expenses reflect expenses or losses related to financial investment activities: interest expense, payment discounts for buyers, provision for diminution in value of trading securities, provision for loss from investment in other entities and other expenses attributable to investing activities.

4.14 Selling expenses, administrative expenses

Selling expenses reflect expenses actually incurred in the process of selling products, goods, rendering services.

Administrative expenses reflect expenses actually incurred related to the overall administration of the Company.

4.15 Current corporate income tax expense, deferred corporate income tax expense

Corporate income tax expenses comprise current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income in the period at the tax rates ruling at the balance sheet date. The difference between taxable income and accounting profit is due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is determined for temporary differences at the balance sheet date between the tax base of assets and liability and their carrying amount for financial reporting purpose.

4.16 Financial instruments

Initial recognition

Financial assets

A financial asset is recognized initially at cost plus transaction costs directly attributable to the acquisition of the asset. The Company's financial assets include cash on hand, cash in bank, financial investments, trade receivables and other receivables.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

Financial liabilities

A financial liability is recognized initially at cost plus transaction costs directly attributable to the issuance of such liability. The Company's financial liabilities include trade payables, accrued expenses and other payables.

Subsequent measurement

Currently, there has been no requirement for subsequent measurement of financial instruments.

4.17 Tax rates and charges paid to the State Budget that the Company is applying

- Value Added Tax (VAT):
 - Textbooks, reference books supplementing textbooks are not subject to VAT;
 - Reference books not supplementing textbooks, copyrighted books are subject to the 5% VAT rate;
 - Design, prepress and communications are subject to a VAT rate of 10%. From 01/01/2024 to the end of 31/12/2024, the Company applies the VAT rate of 8% to these goods as stipulated in Resolution No. 110/2023/QH15 dated 29/11/2023 and Resolution No. 142/2024/QH15 dated 29/06/2024 of the National Assembly.
- Corporate Income Tax (CIT): CIT rate of 20 % is applicable.
- Other taxes and charges are paid in accordance with the prevailing regulations.

4.18 Related parties

Parties are considered to be related if one party has the ability (directly or indirectly) to control the other party or exercise significant influence over the other party in making financial or operational decisions.

In: VND

5. Cash and cash equivalents

	31/12/2024	01/01/2024
Cash on hand	109,749,043	75,408,656
Demand bank deposit	16,923,860,609	13,269,058,060
Bank deposit with term of no more than 3 months	3,000,000,000	26,000,000,000
Total	<u>20,033,609,652</u>	<u>39,344,466,716</u>

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

6. Financial investments

a. Trading securities

	31/12/2024			01/01/2024		
	Cost	Fair value	Provision	Cost	Fair value	Provision
Ha Noi Education Publishing Services JSC (*)	750,000,000	1,162,500,000	-	750,000,000	967,500,000	-
Total	750,000,000	1,162,500,000	-	750,000,000	967,500,000	-

According to Decision No. 45A/QĐ-MTTT dated 05/03/2016 of the Company's Director on contributing capital to Ha Noi Education Publishing Services Joint Stock Company (ticker symbol EPH), the purpose of investment is to make profits and transfer when conditions permit.

b. Held-to-maturity investments

	31/12/2024		01/01/2024	
	Cost	Book value	Cost	Book value
Bank deposit	55,000,000,000	55,000,000,000	12,000,000,000	12,000,000,000
Total	55,000,000,000	55,000,000,000	12,000,000,000	12,000,000,000

The Company's held-to-maturity investments are the 6-12month deposits. The Management assesses that these deposits are not lost or impaired in value.

7. Short-term trade receivables

	31/12/2024	01/01/2024
Bili Vietnam Education Joint Stock Company	7,027,788,297	1,189,703,567
Ha Noi Education Publishing Services Joint Stock Company	6,877,851,014	3,387,549,037
Gia Lai Book and Scholl Equipment Joint Stock Company	1,008,749,680	1,757,664,160
Others	18,413,753,271	20,066,756,787
Total	33,328,142,262	26,401,673,551

Of which: Trade receivables from related parties

	Relationship	31/12/2024	01/01/2024
Vietnam Education Publishing House Co., Ltd	Investor	-	776,821,912
Education Publishing House in Hanoi	Dependent unit of investor	548,893,579	2,915,748,015
Education Publishing House in Ho Chi Minh City	Dependent unit of investor	-	6,500,000
Education Publishing House in Da Nang City	Dependent unit of investor	-	7,800,000

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

8. Short-term prepayments to suppliers

	31/12/2024	01/01/2024
Phuong Nam Retail Company Limited	256,563,518	256,563,518
Global Business Development Investment Company Limited	175,824,000	117,164,000
Others	212,279,712	3,316,087,663
Total	<u>644,667,230</u>	<u>3,689,815,181</u>

9. Other receivables

a. Short-term

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
Accrued interest receivable	247,054,795	-	205,021,918	-
Advances	536,791,406	-	4,500,000	-
Deposits, collaterals	2,122,385,000	-	2,148,034,325	-
PIT receivable from employees	717,358,500	-	693,365,888	-
Other receivables	196,745,523	-	1,466,259,330	-
Total	<u>3,820,335,224</u>	<u>-</u>	<u>4,517,181,461</u>	<u>-</u>

b. Long-term

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
Deposits, collaterals	4,761,076,700	-	4,600,272,375	-
Total	<u>4,761,076,700</u>	<u>-</u>	<u>4,600,272,375</u>	<u>-</u>

10. Provision for doubtful debts

a. Short-term

	Year 2024	Year 2023
Beginning balance	(1,061,871,735)	(619,423,979)
Appropriation of provision in the year	(163,655,107)	(442,447,756)
Reversal of provision in the year	-	-
Decrease due to debts written off in the year	-	-
Ending balance	<u>(1,225,526,842)</u>	<u>(1,061,871,735)</u>

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

b. Bad debts

	31/12/2024			Note
	Cost	Recoverable value	Overdue period	
Hochiminh City Book Distribution Corporation - Fahasa	315,619,993	157,809,997	From 1-2 years	Overdue
Others	1,862,778,093	795,061,248	Over 1 year	Overdue
Total	<u>2,178,398,086</u>	<u>952,871,244</u>		

	01/01/2024			Note
	Cost	Recoverable value	Overdue period	
Ha Giang Book and School Equipment Joint Stock Company	329,529,026	-	Over 3 years	Overdue
Others	1,935,492,466	1,203,149,757	Over 1 year	Overdue
Total	<u>2,265,021,492</u>	<u>1,203,149,757</u>		

11. inventories

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Materials	1,063,619,695	-	1,615,456,915	-
Finished products	15,868,392,542	-	19,455,401,331	-
Merchandise goods	16,424,257,657	-	10,426,947,035	-
Goods on consignment	-	-	10,928,938,425	-
Total	<u>33,356,269,894</u>	<u>-</u>	<u>42,426,743,706</u>	<u>-</u>

- There are no inventories which were pledged, mortgaged as security for debts as at 31/12/2024.
- There are no inventories which are in poor quality or slow-moving as at 31/12/2024.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

12. Prepaid expenses

a. Short-term

	31/12/2024	01/01/2024
Shop rental and repair costs	2,020,980,947	3,042,168,300
Costs of tools, instruments awaiting amortization	452,951,453	287,463,545
Others	162,561,413	1,043,919,313
Total	<u>2,636,493,813</u>	<u>4,373,551,158</u>

b. Long-term

	31/12/2024	01/01/2024
Repair costs awaiting amortization	703,636,671	992,689,551
Shop, warehouse, workshop rent costs awaiting amortization	2,497,733,333	4,147,000,000
Costs of tools, instruments awaiting amortization	444,759,699	292,282,082
Others	620,234,074	855,187,273
Total	<u>4,266,363,777</u>	<u>6,287,158,906</u>

13. Tangible fixed assets

	Buildings architectures	Machinery equipment	Motor vehicles	Office equipment	Other fixed assets	Total
Cost						
Beginning balance	18,125,999,284	10,231,373,192	5,608,922,645	1,314,635,003	70,290,888	35,351,221,012
Newly-purchased	-	208,294,546	125,114,000	178,262,500	-	511,671,046
Decrease in the year	-	-	-	107,888,500	-	107,888,500
Ending balance	<u>18,125,999,284</u>	<u>10,439,667,738</u>	<u>5,734,036,645</u>	<u>1,385,009,003</u>	<u>70,290,888</u>	<u>35,755,003,558</u>
Depreciation						
Beginning balance	2,838,628,198	8,924,704,105	5,446,667,143	1,127,300,122	70,290,888	18,407,590,456
Charge for the year	362,519,988	498,720,579	174,228,776	85,422,541	-	1,120,891,884
Decrease in the year	-	-	-	6,148,485	-	6,148,485
Ending balance	<u>3,201,148,186</u>	<u>9,423,424,684</u>	<u>5,620,895,919</u>	<u>1,206,574,178</u>	<u>70,290,888</u>	<u>19,522,333,855</u>
Net book value						
Beginning balance	15,287,371,086	1,306,669,087	162,255,502	187,334,881	-	16,943,630,556
Ending balance	<u>14,924,851,098</u>	<u>1,016,243,054</u>	<u>113,140,726</u>	<u>178,434,825</u>	<u>-</u>	<u>16,232,669,703</u>

- No tangible fixed assets were pledged as security for loans as at 31/12/2024.
- Cost of tangible fixed assets fully depreciated but still in active use as at 31/12/2024 was VND14,415,565,743.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

14. Intangible fixed assets

	Computer software	Total
Cost		
Beginning balance	2,716,697,277	2,716,697,277
Increase in the year	553,000,000	553,000,000
Sale, disposal	-	-
Ending balance	<u>3,269,697,277</u>	<u>3,269,697,277</u>
Amortization		
Beginning balance		
Charge for the year	1,507,149,620	1,507,149,620
Sale, disposal	761,425,609	761,425,609
	-	-
Ending balance	<u>2,268,575,229</u>	<u>2,268,575,229</u>
Net book value		
Beginning balance	1,209,547,657	1,209,547,657
Ending balance	<u>1,001,122,048</u>	<u>1,001,122,048</u>

- No intangible fixed assets were pledged as security for loans as at 31/12/2024.
- No intangible fixed assets were fully amortized but still in active use as at 31/12/2024.

15. Short-term trade payables

	31/12/2024	01/01/2024
Proprint Company Limited	5,341,932,882	1,564,919,748
Ha Tay Packaging Printing Joint Stock Company	5,040,837,883	2,071,038,081
Branch of Binh Tay Import Export Joint Stock Company	2,225,611,941	2,035,879,471
Others	34,561,077,257	37,954,740,897
Total	<u>47,169,459,963</u>	<u>43,626,578,197</u>

Of which: Trade payables to related parties

	Relationship	31/12/2024	01/01/2024
Vietnam Education Publishing House Co., Ltd	Investor	30,043,637	82,800,000
Education Publishing House in Hanoi	Dependent unit of investor	4,044,820	3,142,945,171

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

16. Short-term advances from customers

	31/12/2024	01/01/2024
Tri Tue Lai Chau Book Store	43,703,725	28,607,525
Others	379,545,036	680,121,904
Total	423,248,761	708,729,429

17. Taxes and amounts payable to the State

	Beginning balance		Amount to be paid in the year	Actual amount paid in the year	Ending balance	
	Receivable	Payable			Receivable	Payable
Value Added Tax	765,806,869	-	7,488,217,781	3,657,214,669	-	3,065,196,243
Corporate Income Tax	-	3,042,581,554	3,601,846,612	3,545,742,478	-	3,098,685,688
Personal Income Tax	-	107,288,867	2,587,965,133	1,248,042,360	-	1,447,211,640
Other taxes	-	-	23,000,000	23,000,000	-	-
Total	765,806,869	3,149,870,421	13,701,029,526	8,473,999,507	-	7,611,093,571

The Company's tax returns would be subject to examination of tax authorities. The tax amounts reported in these financial statements could later be changed under decision by the tax authorities.

18. Other short-term payables

	31/12/2024	01/01/2024
Trade union fee	1,630,915,713	2,024,651,273
Dividend, profit payable	23,945,250	38,198,170
Other payables	965,205,524	920,701,502
Total	2,620,066,487	2,983,550,945

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

19. Owners' equity

a. Statement of changes in owners' equity

	Share capital	Investment and development fund	Undistributed profit after tax	Total
As at 01/01/2023	39,779,360,000	19,467,200,684	13,152,194,273	72,398,754,957
Increase in the year	-	4,554,851,418	14,231,810,170	18,786,661,588
Decrease in the year	-	-	13,152,194,273	13,152,194,273
As at 31/12/2023	<u>39,779,360,000</u>	<u>24,022,052,102</u>	<u>14,231,810,170</u>	<u>78,033,222,272</u>
As at 01/01/2024	39,779,360,000	24,022,052,102	14,231,810,170	78,033,222,272
Increase in the year	-	5,418,544,135	13,961,942,478	19,380,486,613
Decrease in the year	-	-	14,231,810,170	14,231,810,170
As at 31/12/2024	<u>39,779,360,000</u>	<u>29,440,596,237</u>	<u>13,961,942,478</u>	<u>83,181,898,715</u>

b. Capital transactions with the owners and distribution of profit

	Year 2024	Year 2023
Share capital		
- Beginning balance	39,779,360,000	39,779,360,000
- Increase in the year	-	-
- Decrease in the year	-	-
- Ending balance	39,779,360,000	39,779,360,000
Paid dividend	5,966,904,000	5,966,904,000

c. Shares

	31/12/2024 Shares	01/01/2024 Shares
Number of shares registered for issuance	3,977,936	3,977,936
Number of shares issued publicly	3,977,936	3,977,936
- Common shares	3,977,936	3,977,936
- Preferred shares (classified as owners' equity)	-	-
Number of shares bought back (treasury shares)	-	-
- Common shares	-	-
- Preferred shares (classified as owners' equity)	-	-
Number of outstanding shares	3,977,936	3,977,936
- Common shares	3,977,936	3,977,936
- Preferred shares (classified as owners' equity)	-	-
Par value of outstanding shares: VND10,000 each		

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

d. Undistributed profit after tax

	Year 2024	Year 2023
Profit brought forward	14,231,810,170	13,152,194,273
Profit after CIT of current year	13,961,942,478	14,231,810,170
Distribution of profit	14,231,810,170	13,152,194,273
- Distribution of prior-year profit	14,231,810,170	13,152,194,273
+ Appropriated for investment and development fund	5,418,544,135	4,554,851,418
+ Appropriated for reward and welfare fund, reward fund of	2,846,362,035	2,630,438,855
+ Paid cash dividend	5,966,904,000	5,966,904,000
- Temporary distribution of current year profit	-	-
Undistributed profit after tax at the year end	<u>13,961,942,478</u>	<u>14,231,810,170</u>

Profit after tax of 2023 was distributed according to the Resolution of the 2024 Annual General Meeting of Shareholders dated 17/04/2024.

e. Dividends

The 2024 Annual General Meeting of Shareholders on 17/04/2024 approved the plan to pay cash dividends from the 2023 after-tax profits at a rate of 15% of the charter capital (equivalent to VND5,966,904,000). Accordingly, the Company paid out the entire dividend in 2024.

20. Off balance sheet items

	31/12/2024	01/01/2024
Goods received on consignment	31,282,643,885	34,453,605,179

21. Revenue from sales and service provision

	Year 2024	Year 2023
Revenue from sales of books and other publications	377,240,311,696	389,844,691,523
Revenue from films, art design, communications	33,680,862,641	36,324,556,480
Other revenue	1,372,508,082	5,492,710,213
Total	<u>412,293,682,419</u>	<u>431,661,958,216</u>

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

22. Cost of goods sold

	Year 2024	Year 2023
Cost of books and other publications sold	250,440,906,337	263,508,579,962
Cost of films, art design, communications	21,099,904,986	22,524,234,295
Cost of other sales	224,503,655	4,778,615,431
Appropriation/(Reversal) of provision for decline in value of	-	(1,076,261,344)
Total	<u>271,765,314,978</u>	<u>289,735,168,344</u>

23. Financial income

	Year 2024	Year 2023
Deposit interest, loan interest	1,483,884,407	900,693,097
Dividend, profit received	97,500,000	90,000,000
Interest on installment sale, payment discounts	372,355,748	613,955,671
	<u>1,953,740,155</u>	<u>1,604,648,768</u>

24. Selling expenses and administrative expenses

a. Selling expenses incurred in the year

	Year 2024	Year 2023
Tool, instrument expenses	2,692,072,461	2,461,763,191
Labor costs	52,332,656,923	47,651,148,697
Depreciation and amortization expenses	322,630,741	301,964,090
House rent, shop rent expenses	24,323,922,143	24,600,443,528
Others	24,604,920,021	28,821,546,821
Total	<u>104,276,202,289</u>	<u>103,836,866,327</u>

b. Administrative expenses incurred in the year

	Year 2024	Year 2023
Tool, instrument expenses	605,857,461	526,849,284
Labor cost	10,332,681,939	9,820,734,297
Depreciation and amortization expenses	945,552,483	1,326,837,582
Outside service expenses	2,688,613,773	5,508,385,790
Others	5,490,635,161	3,292,341,042
(Reversal)/Appropriation of provision for doubtful debts	163,655,107	442,447,756
Total	<u>20,226,995,924</u>	<u>20,917,595,751</u>

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

25. Other expenses

	Year 2024	Year 2023
Net book value of damaged fixed assets	101,740,015	-
Tax fine, administrative fine	74,386,268	97,954,537
Others	36,486,483	214,998,058
Total	<u>212,612,766</u>	<u>312,952,595</u>

26. Current corporate income tax expense

	Year 2024	Year 2023
Accounting profit before tax	17,563,789,090	18,170,969,727
Adjustment to taxable income	23,022,908	1,046,620,581
- Increases (Unqualified expenses)	120,522,908	1,136,620,581
- Decreases (received dividend, profit)	97,500,000	90,000,000
Total taxable income	17,586,811,998	19,217,590,308
Current corporate income tax expense	<u>3,601,846,612</u>	<u>3,939,159,557</u>
<i>Of which:</i>		
- Current CIT expense incurred in current year	3,517,362,400	3,843,518,062
- Adjustment of current CIT expense of previous year to current CIT expense of current year	84,484,212	95,641,495

27. Basic, diluted earnings per share

	Year 2024	Year 2023
Profit after corporate income tax	13,961,942,478	14,231,810,170
Adjustments increasing or decreasing profit after tax	(2,792,388,496)	(2,846,362,035)
- Increase	-	-
- Decrease (appropriated to reward and welfare fund, reward fund of the Board of Directors, Supervisory Board)	2,792,388,496	2,846,362,035
Profit/(loss) attributable to common shareholders	11,169,553,982	11,385,448,135
Weighted average number of outstanding common shares	3,977,936	3,977,936
Basic, diluted earnings per share	<u>2,808</u>	<u>2,862</u>

"Basic, diluted earnings per share of 2024" deducted the reward and welfare funds, bonuses for the Board of Directors and the Supervisory Board in accordance with the after-tax profit distribution plan approved by the 2024 Annual General Meeting of Shareholders.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

28. Production and business expenses by element

	Year 2024	Year 2023
Materials expenses	25,002,476,565	26,780,747,121
Labor costs	75,448,571,522	77,268,538,882
Depreciation and amortization expenses	1,882,317,493	2,021,807,160
Outside service expenses	86,535,178,913	103,135,911,484
Other cash expenses	15,612,586,244	10,865,458,654
Total	<u>204,481,130,737</u>	<u>220,072,463,301</u>

29. Segment reporting

According to Vietnamese Accounting Standard No. 28 and the Circular guiding this Standard, the Company is required to have segment reporting. Accordingly, a segment is a distinguishable component of the Company that is engaged in providing related products or service (business segment) or providing goods or services in a specific economic environment (segment by geographical area) and that is subject to risks and returns that are different from those of other business segment.

Based on the Company's actual operations, the Management assesses that business segments and segments by geographical area have no differences in bearing risks and obtaining returns. The Company is operating in a sole business segment, that is publishing books and educational publications and its main geographical segment is the territory of Vietnam.

30. Risk management

a. Capital risk management

Through capital management, the Company considers and decides to maintain the appropriate balance of resources and liabilities in each period to ensure that it will be able to continue as a going concern while maximizing the return to the shareholders.

b. Financial risk management

Financial risks include market risk (including exchange rate risk, interest rate risk and price risk), credit risk and liquidity risk.

Market risk management: The Company's activities expose it primarily to the risks of significant changes in prices.

Price risk management

The Company purchases materials from domestic suppliers for its business production activities; it is therefore exposed to risks of changes in prices of input materials. The Company has hedged this risk by signing long-term, principle contracts with major suppliers in addition to diversifying the Company's supply sources

In addition, printing expenses also account for a large part of the cost of finished products, so the Company bears the risk of printing expenses. The Company has hedged this risk by finding suppliers with the lowest service fees, focusing on large print quantities over edition to reduce expenses.

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

Credit risk management

Credit risk refers to the risk that a customer or counterparty will default on its contractual obligations resulting in financial loss to the Company. The Management assesses that the Company is not exposed to any significant credit risk with customers or counterparties because the receivables come from a large number of different customers, selling goods for cash at retail stores. The Company's other customers are large book companies, public and non-public kindergartens, teachers, etc. These are traditional customers with timely payment status. On the other hand, the Company regularly urges the collection of debts that are about to be due.

Liquidity risk management

To ensure the availability of funds to meet present and future financial obligations, the Company manages liquidity risk by regularly monitoring and maintaining sufficient cash reserve, optimizing cash flows, making use of credit from customers and counterparties, controlling maturing liabilities in relative to maturing assets and the amount of funds that can be generated within that period,...

The Company's aggregate financial liabilities are categorized in accordance with their maturity as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Trade payables	47,169,459,963	-	47,169,459,963
Other payables	989,150,774	-	989,150,774
Total	48,158,610,737	-	48,158,610,737
01/01/2024	Within 1 year	Over 1 year	Total
Trade payables	43,626,578,197	-	43,626,578,197
Other payables	958,899,672	-	958,899,672
Total	44,585,477,869	-	44,585,477,869

The Management assumes that the Company's exposure to liquidity risk is at low level and the Company can generate sufficient resources to meet the financial obligations as they fall due.

The Company's available financial assets are drawn up on a net asset basis as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	20,033,609,652	-	20,033,609,652
Trading securities	750,000,000	-	750,000,000
Held-to-maturity investments	55,000,000,000	-	55,000,000,000
Trade receivables	32,102,615,420	-	32,102,615,420
Other receivables	2,566,185,318	4,761,076,700	7,327,262,018
Total	110,452,410,390	4,761,076,700	115,213,487,090

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

01/01/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	39,344,466,716	-	39,344,466,716
Trading securities	750,000,000	-	750,000,000
Held-to-maturity investments	12,000,000,000	-	12,000,000,000
Trade receivables	25,339,801,816	-	25,339,801,816
Other receivables	3,819,315,573	4,600,272,375	8,419,587,948
Total	81,253,584,105	4,600,272,375	85,853,856,480

31. Related-party information

a. Related parties

Related parties	Relationship
Vietnam Education Publishing House Co., Ltd	Investor
Education Publishing House in Hanoi	Dependent unit of investor
Education Publishing House in Da Nang City	Dependent unit of investor
Education Publishing House in Ho Chi Minh City	Dependent unit of investor
Education Publishing House in Can Tho	Dependent unit of investor
Institute of Book and Educational Materials Research	Dependent unit of investor

b. Material related-party transactions arising in the year

	Relationship	Year 2024	Year 2023
Sale of goods			
Vietnam Education Publishing House Co., Ltd	Sale of stamps, books	433,523,967	841,512,117
Education Publishing House in Hanoi	Sale of stamps, books	11,297,240,266	10,881,153,495
Education Publishing House in Da Nang City	Sale of stamps, books	3,177,300,000	3,095,922,222
Education Publishing House in Ho Chi Minh City	Sale of stamps, books	8,219,078,800	8,187,268,519
Education Publishing House in Can Tho	Sale of stamps, books	2,189,400,000	2,523,770,459
Institute of Book and Educational Materials Research	Sale of stamps, books	405,651,560	11,500,000
Purchase of goods			
Vietnam Education Publishing House Co., Ltd	Collection for topics Publishing management fees,	27,818,182	75,272,728
Education Publishing House in Hanoi	others	3,290,948,910	3,497,139,887
	Renting house, others..	67,800,000	-
	Purchase of sample stamps	-	1,014,401,657

NOTES TO THE FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying financial statements)

c. Actually-received income of the Board of Directors

		Year 2024	Year 2023
Mr. Dinh Gia Le	Chairman of the Board of Directors	242,000,000	210,000,000
Mr. Le Hoang Hai (*)	Chairman of the Board of Directors	-	420,000,000
			551,760,000
Mr. Pham Van Thang	Member of the Board of Directors	178,000,000	210,000,000
Ms. Mai Nhi Ha	Member of the Board of Directors	178,000,000	114,000,000
Ms. Nguyen Bich La	Member of the Board of Directors	178,000,000	210,000,000
Mr. Pham Huy Phong	Member of the Board of Directors	178,000,000	96,000,000

(*) The Company did not pay remuneration for the Board of Directors in 2024

d. Actually-received income of the Management and Chief accountant

	Year 2024	Year 2023
Salaries of the Management and Chief accountant	3,182,102,625	3,273,743,507

e. Actually-received emunerations of the Supervisory Board

	Year 2024	Year 2023
Salaries, remunerations of the Supervisory Board	178,000,000	210,000,000

32. Events after the balance sheet date

There have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the financial statements.

33. Corresponding figures

Corresponding figures were taken from the financial statements for the year ended 31/12/2023 which had been audited by AAC.



Pham Van Thang
Pham Van Thang
 Director

Hanoi, 26 March 2025

Nguyen Van Quyet
Nguyen Van Quyet
 Chief Accountant

Ha Huy Tuan
Ha Huy Tuan
 Preparer

Head Office

Lot 78-80, 30th April Street,
Danang City, Vietnam
Tel : +(84-236) 3655 886
Fax: +(84-236) 3655 887
Email: aac@dng.vnn.vn
Website: <http://www.aac.com.vn>

Ho Chi Minh Branch Office

Floor 3, Hoang Dan Building
47-49 Hoang Sa St., District 1
Ho Chi Minh City, Vietnam
Tel : +(84-28) 3910 2235
Fax: +(84-28) 3910 2349
Email: aac.hcm@aac.vnn.vn

Ha Noi Branch Office

Floor 6, Viet A Building
09 Duy Tan St., Cau Giay District
Ha Noi, Vietnam
Tel : +(84-24) 3224 2403
Fax: +(84-24) 3224 2402
Email: aac.hn@aac.com.vn